## THE FIVE "L'S" & 2 "C'S" OF FINANCES. IF THE STRATEGY CANNOT PROVIDE ALL 7 CRITERIA, ASK YOURSELF IS IT WORTH IT.

- 1) LIFESTYLE Maintain the standard of living that you are used to throughout retirement.
- 2) LIQUIDITY Ensure that you have reserves available to meet liquidity and large expense needs.
- **Longevity** Safeguard income sources, so that your money outlives you instead of you outliving your money.
- 4) LONG-TERM CARE Plan ahead for the one expense that can change most dramatically throughout retirement medical expenses.
- **LEGACY** Leave a legacy benefit that ensures for generations to come.
- 6) Control Maintain 100% control of your money and its future trajectory.
- 7) Cash Flow Keep your money free to access it at any time without being penalized by the IRS.